



Advisory... On the Go!

Advisory by Major				
Major	Deal Advisory	Risk Consulting	Management Consulting	Strategy
Accounting	Deal Advisory	Forensic, Internal Audit, IT Audit and Assurance (with an IT concentration/double major)	Financial Management, all Technology groups (with an IT concentration/double major)	
Business		Regulatory Enforcement and Compliance, Regulatory Compliance	Financial Management, Customer & Operations	
Economics		Forensic, Internal Audit, Financial Risk Management	Financial Management, Service Industry Operations	
Engineering		All Technology Groups, All IT Advisory Groups, and Strategy		
Finance		Forensic, Internal Audit, Financial Risk Management	Financial Management, Service Industry Operations	
HR Related			People & Change	
IT Related		All Technology groups and All IT Advisory Groups		
Marketing			Service Industry Operations, Customer Solutions	

Service Group	Federal Advisory	
	Management Consulting	Risk Consulting
What We Do	Federal Advisory professionals are dedicated to serving the specialized needs of our clients in the civilian, defense, and intelligence sectors. We have been a leading Federal financial management advisor since 1912, and have helped set the standards for government accounting and auditing. Our Federal Advisory practice continues to experience explosive growth, helping more than 30 federal government entities address their most complex business challenges. Our consultants are working with every cabinet-level agency, all branches of the military, and the intelligence community to deliver a wide array of business and technology solutions, including technology transformation, data analytics, cloud strategy and enablement, finance transformation, and cybersecurity.	
Network	Technology Enablement	- IA & SOAS Sourcing - It Audit and Assurance
Majors	If you are interested in these practices, see applicable majors under networks in the relevant Management Consulting and Risk Consulting sections.	

Service Group	Deal Advisory
Service Line	Deal Advisory
What We Do	Deal Advisory (DA) provides Transaction, Restructuring, and Corporate Finance services. This group brings a multi-faceted approach to companies that seek to merge, acquire or to divest operations. DA helps clients maximize their transaction opportunities throughout the deal as well as the economic cycle.
Network/Major	Deal Advisory: Accounting; to the extent the accredited college/university does not offer a degree in accounting, a similar business major with a concentration in accounting is required. Must be CPA eligible. Integration/Separation: MBA
Buzz Words	Mergers and acquisitions, transaction services, valuation, divesting struggling or non-core assets, buy-side or sell-side due diligence, restructuring, IPO advice and guidance, corporate finance, lender due diligence.

Service Group	Risk Consulting	
Service Line	Financial Risk Management	Forensic
What We Do	Professionals help turn risk and compliance efforts into opportunities to drive sustainable business value. Our teams help clients identify, understand and act on threats and opportunities, regulatory requirements and competitor vulnerabilities.	
Network/Major	Actuarial: Actuarial Science or pursuing actuarial exams	Compliance Risk Management: Business Administration, Finance, Accounting, Economics, or a similar discipline; CPA or JD from an accredited college/university is a plus
	Credit Risk: Accounting, Tax, Accounting & Finance, Quantitative Finance, Economics, Math, Statistics or Computer Science	Investigations & Disputes: Business, Accounting, Finance, or Fraud Investigation
	Insurance Risk: Finance, Insurance, Risk Management	Forensic Technology (FTech): Computer Science, Information Technology, MIS, Statistics, Mathematics, Quantitative degree or a similar discipline
	Market/Treasury Risk: Finance, Accounting, Management Information Systems, Economics, Mathematical Finance and Quantitative Finance	
	Regulatory Risk: Political Science, Public Policy, Law, Finance and/or Accounting with an interest in regulatory compliance	Financial Crimes and Enforcement: Business Administration, Finance, Accounting, Economics, Math, Social Science, Computer Science, JD/Law degree or other related degree
Operations Risk: Finance, Business Management, Management Information Systems (MIS), Industrial Engineering, or other qualified business related degree	Fraud Risk Management: Accounting, Finance	
Buzz Words	Actuarial science, structured finance, solvency, capital management, capital adequacy, finance and treasury management, Target Operating Model (TOM), securitization, financial instruments accounting, cash flow modeling, commodity and energy risk management	Fraud, investigations, data mining, anti-money laundering, fraud & misconduct, legal disputes, expert witness services, litigation, evidence and discovery management, evidence recovery and preservation

Service Group	Risk Management, cont.	
Service Line	Internal Audit, Risk & Compliance	IT Advisory
What We Do	Professionals help turn risk and compliance efforts into opportunities to drive sustainable business value. Our teams help clients identify, understand and act on threats and opportunities, regulatory requirements and competitor vulnerabilities.	
Network/Major	Contract Compliance Services (CCS): Technology, Information Systems, Economics, Accounting, Finance or related	Cyber Security Services: Information Systems and Technology, Computer Science, Computer Programming, System Analysis, Applied Technology Management, Business & Computer Information, Database Technology
	IA & SOAS Strategic Sourcing: Economics, Accounting and/or Finance	IT Audit and Assurance: Management Information Systems, Accounting Information Systems, Computer Science, Accounting or Finance with an Information Technology concentration/double major, other IT related
	Regulatory Compliance: Economics, Accounting and/or Finance, Healthcare Finance, Public Policy, Public Administration, or Business	Emerging Risk Technology Services: Information Systems and Technology, Data Science, Computer Science, Computer Programming, System Analysis, Applied Technology Management, Business & Computer Information, Database Technology, Technology Marketing or a related discipline
Buzz Words	Risk management, regulatory environment, internal audit, Sarbanes-Oxley strategic sourcing, continuous auditing, continuous monitoring	Governance, Risk & Compliance Technology: Management Information Systems, Accounting Information Systems, Computer Science, Accounting or Finance with an Information Technology concentration/double major, other IT related. Industrial/Mechanical Engineering, Information Systems with a Supply Chain focus, or other IT related degree Cyber Security Services: Social media governance, data integrity and security, security privacy IT Audit and Assurance/Governance, Risk & Compliance Technology: IT risk management, IT controls, information governance, IT audit, technology platforms, control monitoring

Service Group	Management Consulting		
Service Line	Corporate Services	Technology Enablement	Customer & Operations
What We Do	Management Consulting professionals help clients connect and align their strategy, processes, and technology. This approach gives companies a better foundation from which to address their top priorities which include creating the right cost structure, improving business intelligence and insight, integrating their business operations, and managing risk.		
Network/Major	Financial Management (FM): Accounting, Economics, Finance, Business Administration	Enterprise Solutions (ES): Management Information Systems, Accounting Information Systems, Computer Science, Accounting with an Information Technology concentration, or other IT/ Accounting/Finance/Information Management and Analytics	Customer Solutions: Marketing, Analytics, Communications, Strategy, Finance, Business or a related field
	CIO Advisory: Business, Management Information Systems, Accounting Information Systems, Computer Science, Engineering, Analytics or a related field	Experienced Design and Engineering: MIS, AIS, IS, CIS, Computer Science, IT Engineering, Information Management, Accounting with IT Concentration, or other Accounting/Finance/Analytics	Product Operations & Procurement: Neuroscience, Bioscience, Healthcare, Supply Chain Management, Operations Research, Engineering or a related field, Finance, Supply chain, Engineering, Operations Analysis, Business or related field. PhD's also considered
	People & Change (P&C): Business, Accounting, Organizational Psychology, Change Management, Computer Science, IT or a related field, Talent Management, Business or an HR-related degree	Program Delivery Services: Management Information Systems, Information Systems, Engineering, Computer Science, Accounting, Business, Analytics or related degree	Service Industry Operations: <i>Healthcare Solutions:</i> Healthcare, Health Management/Administration, Business, Technology or Analytics; <i>State & Local:</i> Information Systems and Technology, Computer Science, Computer Programming, System Analysis, Applied Technology Management, Business & Computer Information, Business, Economics, Database Technology, Public Administration with an IT minor, or a related discipline; <i>Financial Services Solutions:</i> MIS, Marketing, Finance, Economics, General Business or other related field with a strong analytical and problem solving base
	Shared Services & Outsourcing (SSOA): MBAa	Automation, Integration, & Information: Management Information Systems, Information Systems, Engineering, Computer Science, Accounting, Business, Analytics or related degree	
Buzz Words	Financial Management (FM): CFO agenda; finance strategy, benchmarking, and transformation; cost and capital optimization CIO Advisory: CIO Agenda, IT Strategy & Planning, Transformation, IT Governance, IT Infrastructure People & Change (P&C): HR optimization; HR transformation; talent management; HR outsourcing; organizational design Shared Services & Outsourcing (SSOA): Global business services; global business services transformation	Cloud strategy and deployment, IT change management, data center strategy and optimization; IT governance, integration, optimization, organization design, outsourcing, and strategy, Oracle, SAP, technology integration, Digital and Mobile Solutions	Supply chain management; driving bottom-line savings; supplier relationships; manufacturing operations; change management; call center optimization, digital marketing and interactions; sales and marketing strategy; customer experience management; product development; healthcare, healthcare consulting

Service Group	Strategy
What We Do	Transformation is a business imperative for companies across all industries, and it all begins with strategy. Traditional strategy consulting services focus primarily on the business model without giving adequate consideration to how business model change has fundamental implications for the operating model and the complex journey companies need to complete to implement change and realize value. The high promise of strategy often goes unrealized due to disconnects between business model strategy, the operating model, and the transformation journey. KPMG's proprietary strategy methodology helps clients to make the connection between business model design (strategy) and operating model implementation (execution)
Major	Engineering
Buzz words	Transformation, transaction and business due diligence, operational and performance improvement, strategic growth

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