



# Advisory... On the Go!

Advisory by Major				
Major	Deal Advisory	Risk Consulting	Management Consulting	Strategy
Accounting	Deal Advisory	Forensic, Internal Audit, IT Audit and Assurance (with an IT concentration/double major)	Financial Management, all Technology groups (with an IT concentration/double major)	
Business		Regulatory Enforcement and Compliance, Regulatory Compliance	Financial Management, Customer & Operations	
Economics		Forensic, Internal Audit, Financial Risk Management	Financial Management, Service Industry Operations	
Engineering		All Technology Groups, All IT Advisory Groups, and Strategy		
Finance		Forensic, Internal Audit, Financial Risk Management	Financial Management, Service Industry Operations	
HR Related			People & Change	
IT Related		All Technology groups and All IT Advisory Groups		
Marketing			Service Industry Operations, Customer Solutions	

Service Group	Deal Advisory
Service Line	Deal Advisory
What We Do	Deal Advisory (DA) provides Transaction, Restructuring, and Corporate Finance services. This group brings a multi-faceted approach to companies that seek to merge, acquire or to divest operations. DA helps clients maximize their transaction opportunities throughout the deal as well as the economic cycle.
Network/Major	<b>Deal Advisory:</b> Accounting; to the extent the accredited college/university does not offer a degree in accounting, a similar business major with a concentration in accounting is required. Must be CPA eligible. <b>Integration/Separation:</b> MBA
Buzz Words	Mergers and acquisitions, transaction services, valuation, divesting struggling or non-core assets, buy-side or sell-side due diligence, restructuring, IPO advice and guidance, corporate finance, lender due diligence.

Service Group	Risk Consulting	
	Financial Risk Management	Forensic
What We Do	Professionals help turn risk and compliance efforts into opportunities to drive sustainable business value. Our teams help clients identify, understand and act on threats and opportunities, regulatory requirements and competitor vulnerabilities.	
Network/Major	<b>Actuarial:</b> Actuarial Science or pursuing actuarial exams	<b>Regulatory Enforcement and Compliance:</b> Business Administration, Finance, Accounting, Economics, JD/Law
	<b>Credit Risk:</b> Accounting, Accounting and Finance	<b>Dispute Advisory Services (DAS):</b> Accounting, Finance
	<b>Insurance Risk:</b> Finance, Insurance, Risk Management	<b>Forensic Technology (FTech):</b> Information Systems, Information Technology, Computer Science
	<b>Market/Treasury Risk:</b> Mathematical Finance, Quantitative Finance	
	<b>Regulatory Risk:</b> Political Science, Public Policy, Law, Finance and/or Accounting with an interest in regulatory compliance	<b>Investigations:</b> Accounting, Finance
<b>Operations Risk:</b> Finance, Business Management, Management Information Systems	<b>Fraud Risk Management:</b> Accounting, Finance	
Buzz Words	Actuarial science, structured finance, solvency, capital management, capital adequacy, finance and treasury management, Target Operating Model (TOM), securitization, financial instruments accounting, cash flow modeling, commodity and energy risk management	Fraud, investigations, data mining, anti-money laundering, fraud & misconduct, legal disputes, expert witness services, litigation, evidence and discovery management, evidence recovery and preservation

Service Group	Risk Consulting, cont.	
Service Line	Internal Audit, Risk & Compliance	IT Advisory
<b>What We Do</b>	Professionals help turn risk and compliance efforts into opportunities to drive sustainable business value. Our teams help clients identify, understand and act on threats and opportunities, regulatory requirements and competitor vulnerabilities.	
<b>Network/Major</b>	<b>Contract Compliance Services (CCS):</b> Economics, Accounting, Finance, Technology/Information Systems	<b>KPMG Cyber:</b> Information Systems and Technology, Computer Science, Computer Programming, System Analysis, Applied Technology Management, Business & Computer Information, Database Technology, a related discipline
	<b>Enterprise Risk Management (ERM)/Governance, Risk &amp; Compliance (GRC):</b> Accounting, Finance, Business, Enterprise Risk Management	<b>IT Audit and Assurance:</b> Management Information Systems, Accounting Information Systems, Computer Science, Accounting or Finance with an Information Technology concentration/double major, other IT related
	<b>Internal Audit (IA):</b> Accounting, Economics, Finance	
	<b>Regulatory Compliance:</b> Accounting, Finance, Healthcare Finance, Business, Economics	<b>Governance, Risk &amp; Compliance Technology:</b> Management Information Systems, Accounting Information Systems, Computer Science, Accounting or Finance with an Information Technology concentration/double major, other IT related
<b>Buzz Words</b>	Risk management, regulatory environment, internal audit, Sarbanes-Oxley strategic sourcing, continuous auditing, continuous monitoring	<b>KPMG Cyber:</b> Social media governance, data integrity and security, security privacy <b>IT Audit and Assurance/Governance, Risk &amp; Compliance Technology:</b> IT risk management, IT controls, information governance, IT audit, technology platforms, control monitoring

Service Group	Management Consulting		
Service Line	Corporate Services	Technology Enablement	Customer & Operations
<b>What We Do</b>	Management Consulting professionals help clients connect and align their strategy, processes, and technology. This approach gives companies a better foundation from which to address their top priorities which include creating the right cost structure, improving business intelligence and insight, integrating their business operations, and managing risk.		
<b>Network/Major</b>	<b>Financial Management (FM):</b> Accounting, Economics, Finance, Business Administration	<b>Enterprise Solutions (ES):</b> MIS, AIS, IS, CIS, Computer Science, IT Engineering, Information Management, Accounting with IT Concentration, or other Accounting/Finance/Analytics	<b>Customer Solutions:</b> Marketing, Analytics
	<b>CIO Advisory:</b> MIS, AIS, IS, CIS, Computer Science, IT Engineering, Information Management, Accounting with IT Concentration, or other Accounting/Finance/Analytics	<b>Digital &amp; Mobile Solutions:</b> MIS, AIS, IS, CIS, Computer Science, IT Engineering, Information Management, Accounting with IT Concentration, or other Accounting/Finance/Analytics	<b>Product Operations &amp; Procurement:</b> Supply Chain Management, Operations Research, or Engineering
	<b>People &amp; Change (P&amp;C):</b> Organizational Psychology, Change Management, Talent Management, HR related degree	<b>Program Delivery Services:</b> MIS, AIS, IS, CIS, Computer Science, IT Engineering, Information Management, Accounting with IT Concentration, or other Accounting/Finance/Analytics	<b>Service Industry Operations:</b> <i>Healthcare Solutions:</i> Healthcare, Public Policy, MIS, AIS, IS, CIS, Computer Science, IT Engineering, Information Management, Accounting with IT Concentration, or other IT/Accounting/Finance/Analytics; <i>State &amp; Local:</i> Information Systems and Technology, Computer Science, Computer Programming, System Analysis, Applied Technology Management, Business & Computer Information, Database Technology Masters in Public Administration, Bachelor's degree in Social Services, Social Science, Business, or equivalent; <i>Financial Services Solutions:</i> MIS, Marketing, Finance, Economics, General Business
	<b>Shared Services &amp; Outsourcing (SSOA):</b> MBA	<b>Automation, Integration, &amp; Information:</b> MIS, AIS, IS, CIS, Computer Science, IT Engineering, Information Management, Accounting with IT Concentration, or other Accounting/Finance/Analytics	
<b>Buzz Words</b>	<b>Financial Management (FM):</b> CFO agenda; finance strategy, benchmarking, and transformation; cost and capital optimization <b>CIO Advisory:</b> CIO Agenda, IT Strategy & Planning, Transformation, IT Governance, IT Infrastructure <b>People &amp; Change (P&amp;C):</b> HR optimization; HR transformation; talent management; HR outsourcing; organizational design <b>Shared Services &amp; Outsourcing (SSOA):</b> Global business services; global business services transformation	Cloud strategy and deployment, IT change management, data center strategy and optimization; IT governance, integration, optimization, organization design, outsourcing, and strategy, Oracle, SAP, technology integration, Digital and Mobile Solutions.	Supply chain management; driving bottom-line savings; supplier relationships; manufacturing operations; change management; call center optimization, digital marketing and interactions; sales and marketing strategy; customer experience management; product development; healthcare, healthcare consulting.

Service Group	Strategy
<b>What We Do</b>	Transformation is a business imperative for companies across all industries, and it all begins with strategy. Traditional strategy consulting services focus primarily on the business model without giving adequate consideration to how business model change has fundamental implications for the operating model and the complex journey companies need to complete to implement change and realize value. The high promise of strategy often goes unrealized due to disconnects between business model strategy, the operating model, and the transformation journey. KPMG's proprietary strategy methodology helps clients to make the connection between business model design (strategy) and operating model implementation (execution).
<b>Major</b>	Engineering
<b>Buzz words</b>	Transformation, transaction and business due diligence, operational and performance improvement, strategic growth

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